



The  
**Business Navigation  
Specialists™**

specialists in  
**FINANCIAL SUPPLY CHAIN SOLUTIONS and  
BUSINESS STRATEGY SERVICES**



We're helping businesses all over the globe to save money, implement innovative technology solutions, expand into new markets...and much more!

As an innovative, international management consulting firm, Xalles Limited provides financial supply chain solutions and business strategy services to firms in the supply chain, transportation, logistics, financial services and information technology industries around the world. Xalles Limited has offices and a mobile group of personnel in 13 countries across 5 continents. Our personnel communicate in 11 languages and have experience in implementing systems to over 18,000 people.

You can feel confident that when Xalles works on your project, you will have people assigned that bring experience and a successful track record to your company. Their personal dedication and commitment to their clients often makes the difference on complex and difficult projects. Our project managers and consultants will not only demonstrate their own talent and skills on each project, but they are committed to training internal client staff on their approach and techniques.

## WORK PHILOSOPHY

- Short term focus to create momentum for change
- Long term orientation for success
- Helping you steer
- Discovering the intrinsic power within an organization and leveraging it for change
- Visionary leadership
- Rational strategies
- Guaranteed value for the investment

## WHY WE ARE UNIQUE

- Our unique technology implementation approach generates proven results
- Our business strategies create value from supplier to customer, throughout the business lifecycle
- Our average consultant has 20 years of business experience
- Our staff bring relevant experience to each project providing an environment where we can provide value on day 1 and avoid learning curves
- We believe in long term relationships. Our clients' success is our success.

### **Xalles Limited**

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## BUSINESS STRATEGY SERVICES



### CONSULTING SERVICES

Business Structure Design

Process Design

Organization Design

Service Delivery Design

Our approach to business strategy services is to help educate clients on our business design methodology and determine where in the business design cycle the problem really lies. Clients are often surprised to find out that perceived organization problems are really process design problems or that product development issues are really service delivery issues. Marketing issues are often masked as value proposition problems, and failures to do an effective customer analysis and market segmentation are often hidden behind discussions about poor business models. Our goal is to clarify problems versus symptoms and help clients understand the interdependencies between processes in the business design cycle.

As Business Navigation Specialists we assist organizations in creating and following the correct roadmap for achieving business objectives. We understand the business lifecycle and the business design processes and their links. We solve difficult business problems and avoid future problems by creating the right business environment and business design for success.

## FINANCIAL SUPPLY CHAIN SOLUTIONS



### CONSULTING SERVICES

Systems Analysis

Systems Design

Systems Development & Testing

Systems Integration

Xalles has a core competence in designing and implementing financial supply chain (FSC) systems across commercial and government organizations. Our key objective is to help our clients reduce costs, improve visibility and increase accountability for each participating department within the FSC process lifecycle. We design and develop end-to-end solutions that simplify complex trading and payment transactions by automating the processes, whenever possible, and by resolving disputes in advance based on best practices implemented through business rules.

We do not favor any particular software or hardware brands so we stay completely impartial when we look at a client's problem. We are very objective and able to act in our client's best interest whether that means helping them enhance existing systems, or create a solution based on one of our own innovative designs. We understand how to integrate process, technology and people (user psychology) to ensure that the solutions are successfully designed, built and implemented according to current requirements and future needs.